Running the 10n1 Accounting vs Sales Gross Profit Comparison Report

(1) Log into ERA and run the 4 queries at the top of the screen called:

"lon1fi (daily)" "lon1acc avs1" "lon1acc avs2" "lon1acc avs3"

(2) Open 1on1, then go to the "ACCTG" tab and click the top-left button called "Acctg vs Sales Rpt (by New/Used then Stock#)

ate Overview S	is Person Bis Mgr F+1 Mgr New Veh Bis Used Veh Bis Other Letters New	t Appla Teand for Parlam Same	
		@ 800-847-3111 to license software	
	`	X	
	Deals not posted in Acctg	Acctg vs Sales Rpt (by New/Used then Stock#) Note: The "Ac vs Sales" mot	dule
	Missing Deals (Acctg vs F+I in Different Months)	Acctg vs Sales Rpt (by New/Used then SelectCode1) is an option the must be licent from One-on-	sed
	Unwind Rpt (deal status changed to 'Saved')	Acctg vs Sales Rpt (by New/Used then Date)	ie
	Unwind Rpt (deals deleted out of the system)	Acctg vs Sales Rpt (by N/U, Make, Mdl, Stk#)	on
	Audit Rpt (showing HB, Pack, DIrCash, Adj, etc)	Acctg vs Sales Rpt (by N/U, Make, Mdl, Date)	
		Acctg vs Sales (by N/U, AcctgSaleType, Make, Mdl, Date	
		Acctg vs Sales Rpt (old format: BE detail)	
		Acctg vs Sales Rpt (just discrepancies)	
		Acctg vs Sales (just discrep) unless a specific amt	
	Flooring Report	Export 'Acctg vs Sales' fields to Excel	
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Then simply review the report to identify any deal in which the Accounting Gross Profit is different than that found in the F&I application. Please let us know if you have any questions.